























# You provide the tape, we'll add the music

## Head of Formalities, Leading UK Private Practice, London Salary £70-110,000

Key to this position is the leadership of the entire formalities department which is split into three teams: Records, Renewals and EP Validations. Each team has a Team leader with the overall departmental size being into double digits. The formalities group monitors up to 1.5 million electronic transactions per year and administers over 100,000 live IP rights.

- High level management of UK based formalities personnel and oversight of, and support to, an international team
- Providing internal and client consultancy on the administration of IP rights periodically including oversight of the use of external client systems by your team
- Developing an internal reporting framework based on service levels you originate
- Providing insight and management information to drive organisational strategy based on well researched data
- Reporting to the COO and working in conjunction with Systems Development in respect to the integration and maintenance of systems, processes and procedures
- · Being an important member of key management committees
- · Negotiating commercial terms and contracts with external suppliers
- · Providing support to new business tenders
- Ensuring that the department is always compliant with all applicable laws and obligations, adjusting procedures as required

### Commercial Patent Attorney, Electronics or Engineering, London

A highly commercial, client centric and broad role with a focus on considering the value of IP, the entire life cycle of a patent. You will be working with colleagues around the world to find innovative solutions to complex IP puzzles. Build relationships with representatives of the globe's leading tech companies. The peer group you be working with, learning from, are exemplary and the scope for career progression is exciting, realisable and financially very rewarding. Qualified candidates with at least a couple of years' post qualified experience would be ideal.

#### Biotechnology Patent Attorney (Qualified), London

What would make your job more thrilling? What is it you need to be different? Is that even possible? If you move firms, will it not be the same? If you've spent the pandemic thinking about some of these questions, wondering what else might be achievable but nervous about moving, then you've put life on hold long enough. My client is ready for you to join them and they can offer you an answer to many of your ponderings about what could be possible in a new role. Some of those answers might include a greater control over your own career progression, more client interaction, broader IP experience, more international experience and a highly supportive peer group. The firm are in a unique position in the UK profession, they stand-alone, there really is no other firm quite like them. You will not find a similar opportunity with any other UK firm, it's really a once in a lifetime.

#### Part Qualified Chemistry or Biotechnology

We have two vacancies for part qualified attorneys with a technical background in either biotechnology, chemistry or both. Our client, a leading UK firm, is growing their team in both areas due to a highly successful year despite the pandemic.

For full details on the range of opportunities we're recruiting for or just to have a general chat about your career, please call Pete Fellows or Phillipa Holland on **020** 7903 5019 or email: **contact@fellowsandassociates.com**.





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